KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Sanjana Raheja
Subject- Income Tax l
Paper- BC-504
Class- B.com 5th sem.

October, 2021 **4th -9th Oct 21** **1st week**	**Income tax Introduction and** **Important definitions**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Agricultural Income**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	**Residence and Tax Liability**
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Exemption From Tax**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Income From Salaries**
14 Nov, 2021	**Sunday**

3rdWeek **15 Nov-20 Nov**	**Income From Salaries**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	**Income From Salaries**
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	**Income From Salaries(Retirement)**
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	**Income From Salaries(Retirement)**
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	**Income From House Property**
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Profits and Gains Of Business and Profession**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Profits and Gains Of Business and Profession**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Capital Gains**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Capital Gains**
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	**Income From Other Sources**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	**Clubbing Of Income and Deemed Income**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Set off and Carry Forward Of Losses**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(November, 2021 to February, 2022)

Name of the Teacher – Ms. Sanjana Raheja
Subject- Business Environment
Paper- MC-102
Class- M.COM 1st Sem.

November 2021 **4thWeek** **22 Nov-27nov, 21**	Nature and importance of business Environment
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Components of Business Environment Micro and Macro
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Environment scanning Techniques of Environment Scanning
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Objectives, strategies and problem of LPG Liberalization, privatization and Globalization
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Disinvestment in Public Sector Units Business Ethics Corporate Governance
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Sessionals**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Meaning and importance of Social Responsibility Meaning and tools of Fiscal Policy Monetary policy Tools of monetary Policy
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**

2nd Week **10 Jan – 15 Jan**	Industrial policy, Industrial licensing Policy
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Exim policy Meaning of Small scale Industry Environment protection Act
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Consumer Protection Act Competition Act, Right to consumers
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	Types of consumer forum Foreign Exchange Management Act
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Right to Information Act
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	Revision of syllabus

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Lesson Plan for the odd Semester (October, 2021 to February, 2022)

me of the Teacher - Ms. Anshul Atreja.
Subject :- Advertising Management.
Paper :- MC-309
Class :- M.Com 3rd sem.

October, 2021 2nd Week 11 Oct - 16 Oct	Advertising nature and importance & Communication Process
15 Oct, 2021 17 Oct, 2021	Dussera. Sunday.
3rd Week 18 Oct - 23 Oct	Advertising and communication. Types of Advertising.
20 Oct, 2021 24 Oct, 2021	Advertising Mgt. Process - an overview. Ethics + Advertising.
~~May~~, 2021 4th Week 25th Oct - 30 Oct	Social and Economic Aspects of advertising. Discussions "
31 Oct, 2021	Sunday.
November, 2021 1st Week 1 Nov - 7 Nov	Haryana Day. Diwali Holidays.
2nd Week 8 Nov - 13 Nov	Determining advertising objectives. Methods of determining advertising budget.
14 Nov, 2021	Sunday
3rd Week 15 Nov - 20 Nov	Determining advertising message and copy headlines, body, copy logo.
21 Nov, 2021	Sunday.
4th Week 22 Nov - 27.	illustration, creative styles and advertising appeals Discussion of Different types of ads.

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Lesson plan for the Odd Semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.
subject -
Paper -
class -

28 Nov, 2021	Sunday.
Dec, 2021 1st Week 29 Nov - 04 Dec	Media planning. Media selection and scheduling.
05 Dec, 2021	sunday.
2nd Week 06 Dec - 11 Dec	Role of advertising. agencies
12 Dec, 2021	sunday.
3rd Week 13 Dec - 18 Dec	Advertising Agency and client. Relationship
19 Dec, 2021	Sunday.
4th Week 20 Dec - 24 Dec.	Assignments given + checking
25 Dec, 2021 26 Dec, 2021	christmas Sunday

5th Week 27 Dec - 01 Jan	Revision.
2 Jan, 2022	Sunday
Jan, 2022 1st Week 3 Jan - 8 Jan	Advertising and Communication Mix. Advertising and Sales Promotion. Advertising and Personal selling.
9 Jan, 2022	Sunday
2nd Week 10 Jan - 15 Jan	Advertising and Publicity Role of Advertising in creation of Demand
16 Jan, 2022.	sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.
Subject -
Paper -
Class.

3rd Week 17 Jan - 22 Jan	Role of Advertising in Promoting Economic Development Need for Regulating Advertising.
23 Jan, 2022	Sunday
4th Week 24 Jan - 29 Jan	Sessionals.
26 Jan, 2022 30 Jan, 2022	Republic Day Sunday.
feb, 2021 1st Week 31 feb - 4 feb	Measuring Advertising Effectiveness Meaning; Methods of measuring.
5 feb, 2022 6 feb, 2022	Vasant Panchmi Sunday
2nd Week 7 feb - 12 feb	Advertising Testing; Pre-Testing Vs. Post Testing Difficulties in Evaluating Adv. Effectiveness PACT
13 feb, 2022	sunday.
3rd Week 14 feb - 19 feb	Revision and class Tests

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Lesson Plan for the odd Semester (October, 2021 to February, 2022)

Name of the Teacher - Ms. Anshul Atreja.
Subject :- Business Law. I
Sem :- 3rd BC-(303)
Class :- B.Com Gen. & VOC.

October, 2021 2nd Week 11 Oct - 16 Oct	Indian Contract Act - 1872 - an Introduction. Valid Contracts and its Elements
15 Oct, 2021	Dussehra.
17 Oct, 2021	Sunday.
3rd Week 18 Oct - 23 Oct	Proposal, Acceptance. and Revocation
20 Oct, 2021	Maharishi Valmiki Jayanti
24 Oct, 2021	Sunday.
May, 2021 4th Week 25th Oct - 30 Oct	contractual capacity of Parties
31 Oct, 2021	Sunday
November, 2021 1st Week 1 Nov - 7 Nov	Haryana Day Diwali holidays.
2nd Week 8 Nov - 13 Nov	Free Consent of Parties
14 Nov, 2021	Sunday.
3rd Week 15 Nov - 20 Nov	Lawful Consideration. and object
21 Nov, 2021	Sunday
4th Week 22 Nov - 27.	Agreements Expressly declared as void

KVA DAV College for Women, Karnal

Lesson plan for the Odd Semester (October, 2021 to February, 2022)

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28 Nov, 2021	sunday.
Dec, 2021 1st Week 29 Nov - 04 Dec	Contigent Contracts. Performance of contracts.
05 Dec, 2021	sunday.
2nd Week 06 Dec - 11 Dec	Discharge of Contracts. Implied, Quasi or constructive contracts
12 Dec, 2021	Sunday
3rd Week 13 Dec - 18 Dec	Consequences of Breach of ~~contract~~ contract
19 Dec, 2021	sunday
4th Week 20 Dec - 24 Dec	Contracts of Indemnity + Guarantee Contracts of Bailment + Pledge
25 Dec, 2021	christmas
26 Dec, 2021	Sunday

5th Week 27 Dec - 01 Jan	Contracts of Agency.
2 Jan, 2022	Sunday
Jan, 2022 1st Week 3 Jan - 8 Jan	Sales of Goods Act - 1930. Contract of sale.
9 Jan, 2022	Sunday
2nd Week 10 Jan - 15 Jan	Conditions + warranties. Transfer of Property or ownership
16 Jan, 2022	Sunday.

KVA DAV College for Women, Karnal

Lesson plan for the odd Semester (October, 2021 to February, 2022)

Name of the Teacher - Ms.
Subject -
Paper -
Class.

3rd Week 17 Jan - 22 Jan	Performance of the Contract - Delivery + Payment.
23 Jan, 2022	Sunday
4th Week 24 Jan - 29 Jan	Sessionals.
26 Jan, 2022 30 Jan, 2022	Republic Day Sunday
feb, 2021 1st Week 31 feb - 4 feb	Unpaid seller. Suits for Breach of Contract.
5 feb, 2022 6 feb, 2022	Vasant Panchmi sunday
2nd Week 7 feb - 12 feb	Consumer Protection Act, 1986
13 feb, 2022	Sunday.
3rd Week 14 feb - 19 feb	Revision + Class Tests.

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Lesson Plan for the odd Semester (October, 2021 to February, 2022)

Name of the Teacher - Ms. Anshul Ahuja.
Subject :- Company Law
Paper :- MC - 104
Class :- M.Com. Ist sem.

October, 2021 2nd Week 11 Oct - 16 Oct	Company: Meaning, Characteristics and Nature
15 Oct, 2021	Dussera.
17 Oct, 2021	Sunday.
3rd Week 18 Oct - 23 Oct	Types of Companies Private Company.
20 Oct, 2021	Maharishi Valmiki Jayanti
24 Oct, 2021	Sunday.
May, 2021 4th Week 25th Oct - 30 Oct	Formation, Promotion and Incorporation of a company
31 Oct, 2021	Sunday.
November, 2021 1st Week 1 Nov - 7 Nov	Memorandum of Association.
2nd Week 8 Nov - 13 Nov	Articles of Association. Prospectus
14 Nov, 2021	Sunday
3rd Week 15 Nov - 20 Nov	Allotment and issue of shares.
21 Nov, 2021	Sunday.
4th Week 22 Nov - 27.	Share Capital of Company.

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Lesson Plan for the Odd Semester
(October, 2021 to February, 2022)

ame of the Teacher - Ms.
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28 Nov, 2021	Sunday
Dec, 2021 1st Week 29 Nov - 04 Dec	Revision of. queries taken Assignment given.
05 Dec, 2021	Sunday
2nd Week 06 Dec - 11 Dec	Transfer and Transmission. of shares
12 Dec, 2021	Sunday
3rd Week 13 Dec - 18 Dec	Mempers + shareholders of a Company. Borrowing Powers: Debentures.
19 Dec, 2021	Sunday
4th Week 20 Dec - 24 Dec	Debentures and charges Directors: Appointment, Powers and Legal Positions.
25 Dec, 2021	Christmas
26 Dec, 2021	Sunday.

5th Week 27 Dec - 01 Jan	Company Meetings and. Resolutions Meetings Procedure or Requisites of a valid meeting.
2 Jan, 2022	Sunday.
Jan, 2022 1st Week 3 Jan - 8 Jan	Reconstruction and Amalgamation.
9 Jan, 2022	Sunday.
2nd Week 10 Jan - 15 Jan	The Majority Rule and Minority Rights
16 Jan, 2022.	Sunday.

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Lesson plan for the odd Semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.
Subject -
Paper -
Class.

3rd Week 17 Jan - 22 Jan	Revision + Doubts clear session.
23 Jan, 2022	Sunday
4th Week 24 Jan - 29 Jan	Sessionals.
26 Jan, 2022 30 Jan, 2022	Winding up of the Company
feb, 2021 1st Week 31 feb - 4 feb	Assignment checking.
5 feb, 2022 6 feb, 2022	Vasant Panchmi Sunday
2nd Week 7 feb - 12 feb	Prevention of oppression and Mismanagement.
13 feb, 2022	Sunday.
3rd Week 14 feb - 19 feb	class Tests. + Doubts. clear session.

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa
Subject-Commerce
Paper- MC 106 MARKETING MANAGEMENT
Class- M.com I Sem

October, 2021 2rd Week **11 Oct-16 Oct**	Marketing: meaning, scope and importance; Evolution of marketing; Understanding marketing in new perspective
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Managing the marketing mix, Marketing environment.
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Information system and marketing research: importance, scope and steps of marketing research process.
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Understanding consumer behaviour, Analysing business markets; Customer relationship management.
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Product: concept and classification; New product development; Product-mix and product line strategies;
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Product life cycle strategies; Branding, packaging,

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa
Subject-Commerce
Paper- MC 106 MARKETING MANAGEMENT
Class- M.com I Sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Pricing policies and strategies.
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Promotion programme: advertising, sales promotion, public relations, publicity and personal selling.
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Distribution logistics and supply chain management;
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Marketing channels, Retailing
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Wholeselling and physical distribution.
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Social, ethical and legal aspects of marketing. Marketing and information economy;
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Group Discussion of Various topics
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa
Subject-Commerce
Paper- MC 106 MARKETING MANAGEMENT
Class- M.com I Sem

3rd week **17 Jan – 22 Jan**	Revision of Product life cycle strategies
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Revision of Syllabus and Class Test
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Labeling and warranty. Price determination
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of Syllabus and Class Test
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Social, ethical and legal aspects of marketing. Marketing and information economy; Direct and online marketing.

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa
Subject-Commerce
Paper- MC 302 ADVANCED FINANCIAL MANAGEMENT
Class- M.com III Sem

October, 2021 2rd Week **11 Oct-16 Oct**	Dividend Decisions: Types
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Determinants of dividend decisions
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Dividend models,
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	corporate dividend practices in India.
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Capital Structure Decisions: Concept & importance, Determinants of capital structure,
21 Nov, 2021	**Sunday**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa
Subject-Commerce
Paper- MC 302 ADVANCED FINANCIAL MANAGEMENT
Class- M.com III Sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Leverage: Operating, financial & combined leverage,
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	EBIT-EPS analysis, Corporate Restructuring: Need and broad areas of corporate restructuring
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	objectives, techniques of corporate restructuring. , Mergers & Takeover: Types & objectives
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Legal and procedural aspect of mergers and takeover process, valuation & financing of mergers & acquisitions
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Post merger-problems & reorganization,
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	taxation and financial aspects of mergers,
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Revision and test
16 Jan ,2022	**Sunday**

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa
Subject-Commerce
Paper- MC 302 ADVANCED FINANCIAL MANAGEMENT
Class- M.com III Sem

3rd week **17 Jan – 22 Jan**	takeover defences. An overview of mergers & takeovers in India.
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Revision and test
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Financial Restructuring: Need & steps in financial restructuring
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Financial management of sick units
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision and test

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Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher-
Subject- Commerce
Paper- BC-304 Business Statistics - I
Class- B.Com III Sem

October, 2021 2rd Week **11 Oct-16 Oct**	Introduction: Statistics as a subject
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Statistical Data: Meaning and types
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
4th Week **25 Oct-30 Oct**	Collection and Rounding of Data, classification and presentation of data.
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Analysis of Univariate Data: Construction of a frequency distribution
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Concept of central tendency
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Dispersion-and their measures

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher-
Subject- Commerce
Paper- BC-304 Business Statistics - I
Class- B.Com III Sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Moments; Measures of Skewness
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Measures of Kurtosis.
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Analysis of Bivariate Data: Linear regression
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Correlation.
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Index Number: Meaning, types, and uses
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Methods of constructing price and quantity indices (simple and aggregate)
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-
Subject- Commerce
Paper- BC-304 Business Statistics - I
Class- B.Com III Sem

2nd week **10 Jan – 15 Jan**	Tests of adequacy; chain-base index numbers
16 Jan ,2022	**Sunday**
3rdweek **17 Jan – 22 Jan**	Base shifting, splicing, and deflacting;
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Revision and Test
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **1 Feb-4 Feb**	Problems in constructing index numbers
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of Syllabus and Class Tests
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Consumer price index, Revision of Syllabus and Class Tests

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher- Dr. Kamlesh
Subject- BBA-101, BBA-102, BBA-202, BBA-303
Paper- Business Organisation, Business Accounting, Micro Business Environment, Principles of Banking
Class- BBA I, BBA I, BBA III, BBA V

Dates	**BBA-101 Business Organisation**	**BBA-102 Business Accounting**	**BBA-202 Micro Business Environment**	**BBA-303 Principles of Banking**
October, 2021 1st Week **4 Oct-9 Oct**	Business-concept, nature, scope and objectives of business	Accounting-Nature, scope and objectives	Business environment: concept, nature and significance	Bank – Concept and functions
7 Oct, 2021 **10 Oct,2021**	**(Agrasen jayanti)** **Sunday**			
October, 2021 2rd Week **11 Oct-16 Oct**	Business ethics and values	Accounts as information system	Types of business environment.	Classification of Banks and their objectives
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**			
3th Week **18 Oct-23 Oct**	corporate governance	users of accounting information, Advatages and disadvantages	Economic and Social Environment: affecting business operations & growth	Bank Management
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**			
May, 2021 4th Week **25 Oct-30 Oct**	Forms of business organization	GAAP Vs FSAB	Political Environment: affecting business operations & growth	Legal framework of regulation of banks
31 Oct, 2021	**Sunday**			
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**			
2nd Week **8 Nov-13 Nov**	sole proprietor	Accounting concepts and conventions,	Environmental Scanning and it's tools	Banking Regulation Act 1949

14 Nov, 2021	**Sunday**			
3rdWeek **15 Nov-20 Nov**	Partnership characteristics, registration	capital and revenue expenditure	Risk in business environment- country risk and political risk	Banking Regulation Act 1949 amendments
21 Nov, 2021	**Sunday**			
4thWeek **22 Nov-27**	Dissolution of partnership,	Accounting equation	Economic systems: capitalism, socialism & mixed economy	RBI: objectives, role and functions
28 Nov, 2021	**Sunday**			
Dec, 2021 1st Week **29 Nov-04 Dec**	Joint stock company- Concept characteristics types, Formation of company.	Journal and Ledger	Economic planning in India	RBI Act 1934 and main amendments
05 Dec, 2021	**Sunday**			
2nd Week **06 Dec -11 Dec**	Comparison of different form of organisation	Double Entry System, Journal and recording of entries in journal with narration	Impact of economic planning in India: objectives, strategy and problems	Corporate Banking
12 Dec,2021	**Sunday**			
3rd week **13 Dec -18 Dec**	Multinational companies- concept and role of MNCs	Ledger – Posting from Journal to respective ledger accounts	Economic roles of government: regulatory role, promotional role, entrepreneurial role, planning role	International Banking, Retail Banking
19 Dec,2021	**Sunday**			
4th Week **20 Dec-24 Dec**	Co-operative and state ownership: forms of organization	Trial Balance: Need and objectives; Application of Trial Balance	constitutional environment, Business ethics	e- Banking reforms in banking after 1991
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**			
5th Week **27 Dec -01 Jan**	nonprofit organizations	Different types of errors escaped trial balance	state Intervention in business.	Banker-customer relationship

		preparation		
2 Jan ,2022	**Sunday**			
Jan ,2022 1st week **3 Jan – 8 Jan**	Trade associations: Role and functions	Rectification of errors and suspense account	Social responsibility of business	Banking technology: computerization, internet, mobile and ATMs
9 Jan ,2022	**Sunday (Sh. Guru Gobind Singh's Birthday)**			
2nd Week **10 Jan – 15 Jan**	Licensing partnership	Final Accounts	Professionalization of Business	priority Sector lending
16 Jan ,2022	**Sunday**			
3rd week **17 Jan – 22 Jan**	CII, FICCI	Concept of adjustment in final accounts	MRTP Act and Competition Act	Security issues in Banking Technology
23 Jan ,2022	**Sunday**			
4th Week **24 Jan – 29 Jan**	**Sessional Exams**			
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**			
Feb, 2021 1st week **31 Jan-4 Feb**	Partnership deed	A brief introduction to accounting software- Advance Tally version	Competitive environment of business	Performance analysis of banks, Rural Banking
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**			
2nd week **7 Feb- 12 Feb**	partner's rights, duties and liabilities	Accounting Standards	Comparison of MRTP Act and Competition Act	Payment and collection of cheques
13 Feb ,2022	**Sunday**			
3rd week **14 Feb- 15Feb**	Revision of Syllabus	Revision of Syllabus	Revision of Syllabus	Revision of Syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Dr. Archna
Subject- Cost Accounting
Paper- BC-501
Class- B.com 5th Sem

October, 2021 **4th -9th Oct 21** **1st week**	Introduction of cost Accounting, Nature and scope of Cost Accounting, Cost concepts and Classification
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	Material planning and purchasing Methods of material issue
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Inventory control Concept and techniques
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Labour cost control, Labour turnover
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Methods of wage payments, time and piece rate
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Meaning of overhead Classification and allocation

21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Apportionment and absorption of overhead Under And over absorption
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Methods of costing Unit costing-1
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Unit costing-1
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Unit costing-2
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Job costing
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Contract costing Work certified and work uncertified
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Service costing, transport costing
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Process costing Valuation of W.I.P
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	STANDARD COSTING
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Sessional Exams
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	TYPES OF STANDARD COSTING Variance Analysis
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Cost control and cost reduction Cost audit Material and labour variance
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15Feb**	Revision of Syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

November, 2021 to February, 2022)

Name of the Teacher – Dr. Archna
Subject- Accounting for Managerial Decision
Paper- MC-105
Class- M.com 1st Sem

November 2021 **4thWeek** **22 Nov-27nov, 21**	Introduction of Management Accounting
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Nature, Scope and Meaning of Management Accounting
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Management Information system and Reporting , types and methods of reporting
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Installation of Management Accounting System, Role of Management Accountant
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Meaning and significance of responsibility Accounting, Responsibility centre
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Sessionals**
2 Jan ,2022	**Sunday**

Jan ,2022 1st week **3 Jan – 8 Jan**	Types of standards, Variance Analysis, Material , Labour and Overhead
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Essential of Budgeting, kinds of Budget, Zero base budgeting
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Marginal Costing, Absorption Costing, B.E.P, P/V ratio
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Price level Accounting
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	Target costing, Quality costing
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Activity based Accounting
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision of Syllabus**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.Richa Sharma
Subject- Export Procedure
Paper- BBA 305
Class- BBA 5th semester

October, 2021 **4th -9th Oct 21** **1st week**	**Nature ,Meaning of Exporting**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Entering Export Business procedure and Formalities**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	**EXIM Policy**
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Institutional infrastructure for Indian Exporters**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Incoterms**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Methods of international Payment**
21 Nov, 2021	**Sunday**

4thWeek **22 Nov-27**	Export documentation

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	**Export documentation**
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Test and doubts
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	**Processing of an export order**
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Presentations**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Export incentives and schemes**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Export incentives and schemes**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Revision**
16 Jan ,2022	**Sunday**

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Lesson plan for the odd semester

(October, 2021 to February, 2022)

3rd week **17 Jan – 22 Jan**	**Revision**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	**Management of Risk in Export Business**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**New Foreign Trade Policy**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.Richa Sharma
Subject- Company Law
Paper- BC 304
Class- BCom 3rd semester

October, 2021 **4th -9th Oct 21** **1st week**	**Historical development of Company Law in India**

7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Company :Meaning Characteristic and Nature**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Types Of Companies
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Private Company**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Formation,Promotion and Incorporation of a Company**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Memorandum of Association**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Articles of Association

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	**Prospectus**
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Shares and stocks
12 Dec,2021	**Sunday**

3rd week **13 Dec -18 Dec**	**Allotment Of Shares**
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Share Capital of a Company**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Share Certificate and Share Warrent**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Issue and Allotment Of Debentures**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Transfer and transmission of shares and debentures**
16 Jan ,2022	**Sunday**

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Lesson plan for the odd semester (October, 2021 to February, 2022)

3rd week **17 Jan – 22 Jan**	**Revision**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	**Depository system**

5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Boring powers: debentures and charges**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Richa Sharma
Subject- Goods &Services Tax
Paper- BC 503
Class- B.Com 5th semester

October, 2021 **4th -9th Oct 21** **1st week**	**Tax Structure in India**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Overview Of GST**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	**Administration Of GST**

20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Taxable Event and Scope of Supply Under GST**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Levy and Collection of Tax**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Small Taxable Person Exemption And Composition Scheme**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	**Time of Supply**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	**The IGST Act 2017**
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	**Nature Of Supply Inter State and Intra State**
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	**Place of Supply**
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Input Tax Credit**

25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Registration**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Tax Invoice Credit Debit Note**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Return Assessment and Audit**
16 Jan ,2022	**Sunday**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

3rd week **17 Jan – 22 Jan**	**Payment Of Tax**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan-4 Feb**	**Offences and Penalities**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Revision**
13 Feb ,2022	**Sunday**

3rd week **14 Feb- 15 Feb**	**Revision**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.JASMEEN JODHKA
Subject- Supply chain management
Paper- BC-506(i)
Class-B.com5th sem (gen.)

October, 2021 2rd Week **11 Oct-16 Oct**	Supply chain management: concept,role and importance
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Approaches to scm , role of scm in firm, role of scm in economy
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	SCM and marketing mix
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	SCM as coordination function
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Integrated SCM :total cost concept
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	Strategic SCM
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	SCM strategy
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	SCM implementation and management

12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Interrelationship of SCM And marketing
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Elements of SCM
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Transportation : consideration in selecting the right mode
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Multimodal Transportation
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Warehousing, Types of warehousing, site selection , Warehousing management
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Customer services: strategy and practices Distribution channels
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	Information system in SCM,SCM and ERP
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**

2nd week **7 Feb- 12 Feb**	**Recent development in SCM- third/ fourth party logistics**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	**Revision and class tests**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Jasmeen
Subject- Company law - I
Paper- BC-304
Class- B.Com 3rd Sem

October, 2021 **4th -9th Oct 21** **1st week**	Company : meaning , characteristics & types of companies
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	Conversion of private into public company & vice versa
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Promotion and incorporation of companies
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Memorandum of association
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Articles of association
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Doctrine of indoor management and constructive notice

21 Nov, 2021	**Sunday**
4th Week **22 Nov-27**	Prospectus

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen
Subject- Company law-I
Paper- BC-304
Class-B.Com 3rd sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Share capital
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Transfer and transmission of shares and debentures
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Doubt classes
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Revision test
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Revision test
2 Jan ,2022	**Sunday**

Jan ,2022 1st week **3 Jan – 8 Jan**	Sessional exams
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Revision of syllabus and class test
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen
Subject- Company law-I
Paper- BC-304
Class- B.Com 3rd sem

3rd week **17 Jan – 22 Jan**	Revision of syllabus
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Presentations
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Revision test
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of syllabus and class test
13 Feb ,2022	**Sunday**

3rd week **14 Feb- 19 Feb**	Revision of syllabus and class test

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Jasmeen
Subject- Advertising Media
Paper- BC(Voc) - 305
Class- B.com 3rd Sem

October, 2021 **4th -9th Oct 21** **1st week**	Advertising media , types of media
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	Their characteristics, merits and limitations
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Media scene in India
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Problems of reaching rural audience and markets
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Exhibitions and mela , press conference
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Media planning

21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Selection of media strategy

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.
Subject-
Paper-
Class-

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Their reach , frequency and impact
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Cost
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Other factors influencing the choice of media
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Media scheduling
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Test revisions
2 Jan ,2022	**Sunday**

Jan ,2022 1st week **3 Jan – 8 Jan**	Presentations
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Revisons
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.
Subject-
Paper-
Class-

3rd week **17 Jan – 22 Jan**	Sessional exams
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Revision
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Revision of syllabus and class test
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of syllabus and class test

13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of syllabus and class test

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen
Subject- Organisational Behaviour
Paper- MC-101
Class- M.Com 1st sem

October, 2021 2nd Week **11 Oct-16 Oct**	Introduction of organizational behaviour
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3rd Week **18 Oct-23 Oct**	Human relations and organizational behaviour
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Approaches to organizational behaviour
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Fundamentals concept of organisational behaviour
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Introduction of personality
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Theories of personality

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen
Subject- Organisational behaviour
Paper- MC-101
Class-M.Com 1st sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Introduction of perception
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Managing the perception process
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Learning , theories of learning
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Group dynamics
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Determinants of cohesiveness , relation between cohesiveness and productivity
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Introduction of transactional analysis
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Scope of transactional analysis, benefits of transactional analysis

16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Jasmeen
Subject- Organisational behaviour
Paper- MC-101
Class- M.Com 1st sem

3rd week **17 Jan – 22 Jan**	Revision of syllabus and class test
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Sessional exams
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Presentations
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of syllabus and class test
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of syllabus and class test

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Priyanka Madan
Subject- Corporate Accounting
Paper- BC-301
Class- B. Com 3rd sem

October, 2021 **4th -9th Oct 21** **1st week**	**Issue , forfeiture and reissue of shares**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Process of book building**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Issue of right and bonus share
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Buy back of shares and revision**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Redemption of Preference shares**
14 Nov, 2021	**Sunday**

3rdWeek **15 Nov-20 Nov**	**Redemption of preference shares**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Issue of debentures

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Redemption of debentures
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Final Accounts of companies
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Revisions and class test
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Concept and accounting treatment of amalgamation**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Practical questions of amalgmations**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Revision of amalgamation chapter and test**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**

2nd Week **10 Jan – 15 Jan**	**Internal Reconstruction**
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	**Practical questions of internal reconstruction**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Revision and class test of internal reconstruction**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 jan-4 Feb**	**Revision of issue of shares and class test**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Revision and problem taking of redemption of preference shares**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	**Revision and problem taking of issue and redemption of debentures**

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Priyanka Madan
Subject- Financial Management
Paper- BC-502
Class- B.com 5th semester

October, 2021 **4th -9th Oct 21** **1st week**	**Nature, scope and objectives of Financial Management**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Significance of financial management**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Recent developments in financial management
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Need,importance and drafting of financial plan**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Capitalizations, over and under capitalizations**
14 Nov, 2021	**Sunday**

3rdWeek **15 Nov-20 Nov**	**Revision and class test**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Meaning, benefits and techniques of financial forecasting

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Sources of finance- short, medium and long term
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Cost of capital- significance, calculation of cost of debt,equity, preference and retained earnings
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Calculation of weighted average cost of capital
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Revision of cost of capital and test**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Capital structure- meaning, determinants, theories**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Class test and revision**

9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Capital Budgeting- nature, importance, factors influencing capital budgeting decisions**
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	**Techniques of capital budgeting**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Revision and problem solving**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 jan-4 Feb**	**needs, types and determinants of working capital management**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Forecasting of working capital**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	**Management of cash**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti
Subject- Auditing
Paper- BC 505
Class- B. Com 5th Sem

October, 2021 **4th -9th Oct 21** **1st week**	**Introduction of auditing**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Objects, importance and limitations of auditing**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Types of audit
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Audit process**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Audit programme**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Internal control, internal check**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Internal audit

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Routine checking
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Vouching
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Verification of assets
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Verification of liabilities**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Appointment, power, duties and liabilities of an auditor**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Audit report**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Investigation**
16 Jan ,2022	**Sunday**

23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**

Feb, 2021 1st week **31 jan-4 Feb**	**Auditing of e – commerce transaction**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Professional conduct and ethics**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision of syllabus**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti
Subject- Entrepreneurship development
Paper- MC 315
Class- M. Com 3rd Sem

October, 2021 **4th -9th Oct 21** **1st week**	**Entrepreneurship: concept, nature and scope**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Factors affecting entrepreneurial growth, motives influencing an entrepreneur**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Stress management
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Entrepreneurship development programs**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Market survey and opportunity identification**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Assessment of demand and supply in potential areas of growth**
21 Nov, 2021	**Sunday**

4thWeek **22 Nov-27**	Understanding business opportunity

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Considerations in product selection
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Data collection for setting up small ventures
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Project report preparation: managerial and operational aspects of small business
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Human relations and performance in organization**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Institution supporting entrepreneurial growth**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Small enterprises: definition classification – characteristics, ownership structure**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Environmental considerations: concept of ecology and environment**
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	**Air and Water pollution standards and control**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 jan-4 Feb**	**Noise pollution standards and control**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Personal protection equipment for safety at work places**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision of syllabus**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti
Subject- management of sales force -1
Paper- BC (voc) 505
Class- B. Com 5th Sem ASPSM

October, 2021 **4th -9th Oct 21** **1st week**	**Introduction of sales force**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Need and importance of sales force**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Management of sales force
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Functions of sales manager**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Sales force size**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Organization of the sales department** - **Geographic wise**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Organization of the sales department – product - wise

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Organization of the sales department – market wise based
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Recruitment
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Selection
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**Training**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Development**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Motivation**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Compensation**
16 Jan ,2022	**Sunday**

23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 jan-4 Feb**	**Appraisal of performance**

5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Doubts and query**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision of syllabus**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti
Subject- Principles of Retailing
Paper- BBA 302
Class- BBA 5th Sem

October, 2021 **4th -9th Oct 21** **1st week**	**Introduction to retailing**
7Oct, 2021 **10 Oct, 2021**	**AGRASEN JYANTI** **SUNDAY**
2rd Week **11 Oct-16 Oct**	**Functions and types of retailers**
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Organised retail
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**Unorganised retail**
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Online retailing/ non store retailing**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Customer buying behaviour in retailing**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Customer buying process

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Store location
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Store layout and design
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	The retail organization structure
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	**HR functions in retail organization**
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Consumer decisions making procedure in retail**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Merchandise budgets, methods of merchandise procurement**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Retailing as a career**
16 Jan ,2022	**Sunday**

23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**

Feb, 2021 1st week **31 jan-4 Feb**	**Retail merchandizing**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Technology in retailing**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 15 Feb**	**Revision of syllabus**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.LOVNEET KAUR
Subject- BUSINESS LAWS-1
Paper- BBA-301

October, 2021 2rd Week **11 Oct-16 Oct**	The Indian contract act, 1872
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Major provisions of the Indian contract act, 1872
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Indemnity and guarantee
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Pledge and bailment**
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**agency**
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	Indian sales of goods act,1930
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Legal aspects of contact of sales
05 Dec, 2021	**Sunday**

2nd Week **06 Dec -11 Dec**	Classification of Indian sales of goods act,1930
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Prices : conditions and warranties
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Transfer of property in goods
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Performance of the contract of sales
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Unpaid seller
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Rights of unpaid seller
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Negotiable instruments act,1981
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	Legal provisions of Negotiable instruments act,1981
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Implications of Negotiable instruments act,1981

13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	revisions and class tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. LOVNEET KAUR
Subject- Financial accounting
Paper- BC-101
Class- B.com 1st semester (general & vocational)

October, 2021 2rd Week **13 Oct-16 Oct**	Financial accounting: meaning, need, objectives & scope; book-keeping and accounting; branches of accounting
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	accounting principles: concepts and conventions; accounting cycle and accounting equation; journal; rules of journalizing;
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	ledger & trial balance;
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Rectification of Errors: suspense account; effect on profit.
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Depreciation provisions and Reserves
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Concept of depreciation and it's classifications

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Methods of depreciation accounting
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Final Accounts: Accounts of manufacturing, trading
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Different practical questions of profit and loss account, Balance sheet
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Rectification of Errors: suspense accounts
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Practical questions of final Accounts
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Accounts of non-profit Organizations
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Practical questions of accounts of non- profit organizations
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Consignment Accounts: Accounting records
23 Jan ,2022	**Sunday**

4th Week **24 Jan – 29 Jan**	**sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Consignment Accounts: valuation of unsold stock
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of Syllabus and Class Tests
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Lovneet kaur
Subject- Management accounting
Paper- BBA-204
Class- BBA 3rd semester

October, 2021 2rd Week **13 Oct-16 Oct**	Management accounting: nature, functions ,scope, conventions, Techniques and limitation of management accounting
15 Oct, 2021 **17 Oct, 2021**	Dussehra sunday
3th Week **18 Oct-23 Oct**	Management Accounting vs. Financial accounting
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Cost Accounting:uses of cost accounting,various cost concepts
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Classifications of costs ,costing methods
14 Nov, 2021	**sunday**
3rdWeek **15 Nov-20 Nov**	Budgets and Budgetary control: nature, kinds, Various types of budegets
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Merits and demerits of Budgetary control

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Break- even analysis and decision involving alternate choices
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Standard costing: types of variances
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Standard costing : practical questions
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Standard costing: their implementation
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Management Accounting: activity based costing
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Balanced score card
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Control based techniques
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Uniform costing, responsibility Accounting
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional Exams**
26 Jan, 2022	**Republic Day**

30 Jan ,2022	**Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Target costing
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of Syllabus and Class Tests
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.HARVINDER KAUR
Subject- Understanding human behaviour
Paper- BBA-201
Class- BBA 3rd sem.

October, 2021 2rd Week **11 Oct-16 Oct**	**Understanding human behaviour**: Nature,meaning;approaches for studying human behaviour: behavioural approach
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Cognitive Approach Psychoanalytic approach
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	**P**ersonality: nature and meaning, Theories of personality
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**T**rait theory , psychoanalytic theory Social learning theory
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**E**motions:nature and meaning Concept of emotions
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	Theories of emotions

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Motivation: nature and meaning , Theories of motivation
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Maslow hierarchy of needs Theory X and Y
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Two factor theory of motivation
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Perception: nature and meaning Concept of perception
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	**Laws of perceptual organisation**
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	**Attention and perception**
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	LEARNING – nature and meaning **Concept of learning**
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	**Theories of** learning- classical conditioning **Operant conditioning**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**SESSIONALS**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	**Memory and forgetting**
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of Syllabus and Class Tests
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. HARVINDER KAUR
Subject- office practice and communication
Paper- BC(Voc)-305
Class- B.Com 3rd sem (voc)

October, 2021 2rd Week **11 Oct-16 Oct**	**Office**: concept ,functions,impotance of an organisation Centralization vs. decentralization
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Filing systems,methods of filing
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Principal dept. of modern office Filing equipments
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	**Office** appliances and machines:study of various types of used Appliances and machines
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	**Duplicator**,accounting machines, Calculator, addressing machines Punch card machines
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	Franking machines,weighing and folding machines Sealing machines Dictaphone, cheque protector
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Cash register, coin sorter, Time recorder and such other machines

05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Modern office machines:photocopier,duplicator ,telephone handing,computer, word processor
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Scanner,printer,their operations
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Introduction of computer: importance,types of computers Computer hardware
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Software,computer operation
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Word processor; concept , creating and editing documents
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	**Scanner:introduction of scanner,importance**
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	**Firewell and malware protection of computer**
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	Biometric time attendance machines Use in the office set up

5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Revision of Syllabus and Class Tests
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.HARVINDER KAUR
Subject- Sales promotion and public relations-1
Paper- BC(VOC)-506
Class-BCOM 5th sem (voc)

October, 2021 2rd Week **11 Oct-16 Oct**	**Sales promotion;** nature and importance
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Its role in marketing
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Forms of sales promotion , consumer oriented
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Motion oriented , trade oriented , sales oriented, sales promotion
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Major tools of sales promotion : sample, purchases
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	Displays and demonstration , exhibition
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Fashion shows concept
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Sales contest

12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Games of chance and skills
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Lotteries, gift offers
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Premium and free goods
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	rebates and patronage and rewards
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	conventions
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Conferences and trade shows
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	Specific novelties
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	**Revision and tests**
13 Feb ,2022	**Sunday**

3rd week **14 Feb- 19 Feb**	**Revision and tests**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms.HARVINDER KAUR
Subject- Supply chain management
Paper- BC-506(i)
Class-B.com5th sem (gen.)

October, 2021 2rd Week **11 Oct-16 Oct**	Supply chain management: concept,role and importance
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Approaches to scm , role of scm in firm, role of scm in economy
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	SCM and marketing mix
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	SCM as coordination function
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Integrated SCM :total cost concept
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	Strategic SCM
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	SCM strategy
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	SCM implementation and management

12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Interrelationship of SCM And marketing
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Elements of SCM
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Transportation : consideration in selecting the right mode
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Multimodal Transportation
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Warehousing, Types of warehousing, site selection , Warehousing management
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	Customer services: strategy and practices Distribution channels
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**sessionals**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	Information system in SCM,SCM and ERP
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**

2nd week **7 Feb- 12 Feb**	**Recent development in SCM- third/ fourth party logistics**
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	**Revision and class tests**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. PURNIMA
Subject- principles of production management
Paper- BBA-306

October, 2021 2rd Week **11 Oct-16 Oct**	Product- nature and types
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Production systems
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Decision making in production function
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Concept of production management
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Production planning and control
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27 nov.**	**Production process**
28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Purchasing
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Different types of stores And storing

12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Warehousing : types and importance Concept
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Methods of production
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Inventory management techniques
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	EOQ,FIFO,LIFO
9 Jan ,2022	**Sunday(Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	ABC analysis
16 Jan ,2022	**Sunday**

3rd week **17 Jan – 22 Jan**	VED analysis
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional Exams**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Jan -4 Feb**	Total quality management
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	ISO certification

13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Business statistics-I
Class- BBA3rd sem

October, 2021 2rd Week **11 Oct-16 Oct**	Statistics: Introduction, definition, scope, function
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Importance, limitations and distrust of statistics
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Types of statistical method
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Data collection and Analysis
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Types of data: Primary and secondary data
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Characteristics of graph, types of graph

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Business statistics-I
Class- BBA3rd sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Merits and demerits of graph
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Measure of central tendency: Mean
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Practical questions
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Median
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Mode
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Harmonic mean, Geometric mean, Quadric mean
9 Jan ,2022	**Sunday (Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Standard deviation, quartile deviation, difference between skewness and dispersion
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022

3rd week **17 Jan – 22 Jan**	Various measurers of skewness: Moments and Kurtosis,
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Sessional
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**

Feb, 2021 1st week **31 Feb-4 Feb**	Index numbers
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Sampling; Business forecasting
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms Renu
Subject- Indian Financial System
Paper- BC-305
Class- B.com 3rd sem (gen)

October, 2021 2rd Week **11 Oct-16 Oct**	Indian financial system: An overview, nature and role of financial system
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Components of financial system
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Financial system and economic development,
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Financial market and instruments: Money market
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Capital market
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Securities and exchange board of India (SEBI),

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Renu
Subject-Indian Financial System
Paper- BC 305
Class- B.com 3rd sem (gen)

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Reserve bank of India (RBI)
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Depositories,
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Debt market
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Credit creation
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Credit control
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Problems of non-performing assets in commercial banks
9 Jan ,2022	**Sunday (Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Payment banks and E-banking in India
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Indian financial system
Paper- BC-305
Class- B.Com 3rd sem

3rd week **17 Jan – 22 Jan**	Commercial banking in India
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**Sessional Exams**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Payment banks and E-banking in India
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Development banks
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Financial institutions and markets
Paper- MC-304
Class- M.Com 3rd sem

October, 2021 2rd Week **11 Oct-16 Oct**	Introduction: Nature and role of financial system, financial system and financial markets
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Financial system and economic development
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Indian financial system: an overview
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Money market
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Capital market
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Government securities market

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Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Financial institutions and markets

Paper- MC-304
Class- M.Com 3rd sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Development Banks: Concept, objectives and functions
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Operational and promotional activities of development banks, IFCI, ICICI, IDBI
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	IRBI, SIDBI, SFC
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	State development bank
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Merchant banking
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Government policy on merchant banking services
9 Jan ,2022	**Sunday (Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	SEBI guidelines future of merchant banking in India
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Financial institutions and markets
Paper- MC-304
Class- M.Com 3rd sem

3rd week **17 Jan – 22 Jan**	Mutual funds: Concept, Performance appraisal
23 Jan ,2022	**Sunday**

4th Week **24 Jan – 29 Jan**	Sessional
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Designing and marketing of mutual funds schemes
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Latest mutual fund schemes in India: an overview
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Corporate accounting
Paper- BC-301
Class- B.Com 3rd sem

October, 2021 2rd Week **11 Oct-16 Oct**	Accounting for share capital: Concept and issue of shares
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Under subscription and oversubscription of shares,
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Pro-rata allotment of shares
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Forfeiture and Re-issue of shares,
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	Book building: Concept and process,
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Buy back of shares, Redemption of preference shares: Concept

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Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Corporate accounting
Paper- BC-301
Class- B.Com 3rd sem

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Redemption of preference shares: methods and types
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Issue of debentures
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Redemption of debentures: Concept
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Redemption of debentures: Methods and types
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Final accounts of companies
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Practical's of final accounts of companies
9 Jan ,2022	**Sunday (Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Practical's of final accounts of companies
16 Jan ,2022	**Sunday**

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Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Corporate accounting
Paper- BC-301
Class- B.Com 3rd sem

3rd week **17 Jan – 22 Jan**	Amalgamation of companies: Concept, types and method
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	**sessional**
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Accounting treatment of companies as per standard 14
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Internal reconstruction
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Personal selling and salesmanship- I
Paper- BC (voc)-306
Class- B.Com 3rd sem (voc)

October, 2021 2rd Week **11 Oct-16 Oct**	Personal selling: Introduction, Meaning and nature
15 Oct, 2021 **17 Oct, 2021**	**(Dussehra)** **Sunday**
3th Week **18 Oct-23 Oct**	Door to door selling
20 Oct, 2021 **24 Oct, 2021**	**Maharishi Valmiki Jayanti** **Sunday**
May, 2021 4th Week **25 Oct-30 Oct**	Selling situations where personal selling is more effective than advertising
31 Oct, 2021	**Sunday**
November, 2021 1st Week **1 Nov-7 Nov**	**(Haryana Day)** **Diwali Holidays**
2nd Week **8 Nov-13 Nov**	Cost of advertising vs. cost of personal selling
14 Nov, 2021	**Sunday**
3rdWeek **15 Nov-20 Nov**	AIDA model of selling
21 Nov, 2021	**Sunday**
4thWeek **22 Nov-27**	Types of selling situations

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Personal selling and salesmanship- I

Paper- BC (voc)-306
Class- B.Com 3rd sem (voc)

28 Nov, 2021	**Sunday**
Dec, 2021 1st Week **29 Nov-04 Dec**	Types of sales persons
05 Dec, 2021	**Sunday**
2nd Week **06 Dec -11 Dec**	Buying motives
12 Dec,2021	**Sunday**
3rd week **13 Dec -18 Dec**	Types of markets
19 Dec,2021	**Sunday**
4th Week **20 Dec-24 Dec**	Consumer and industrial markets: Characteristics
25 Dec,2021 **26 Dec,2021**	**Christmas** **Sunday**
5th Week **27 Dec -01 Jan**	Implications for selling functions
2 Jan ,2022	**Sunday**
Jan ,2022 1st week **3 Jan – 8 Jan**	Process of effective selling
9 Jan ,2022	**Sunday (Sh. Guru Gobind Singh's Birthday)**
2nd Week **10 Jan – 15 Jan**	Prospecting
16 Jan ,2022	**Sunday**

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Personal selling and salesmanship- I
Paper- BC (voc)-306
Class- B.Com 3rd sem (voc)

3rd week **17 Jan – 22 Jan**	Pre-approach, approach
23 Jan ,2022	**Sunday**
4th Week **24 Jan – 29 Jan**	Sessional
26 Jan, 2022 **30 Jan ,2022**	**Republic Day** **Sunday**
Feb, 2021 1st week **31 Feb-4 Feb**	Presentation and demonstration
5 Feb, 2022 **6 Feb ,2022**	**Vasant Panchmi** **Sunday**
2nd week **7 Feb- 12 Feb**	Handling no objection, closing the sale and post-sale activities
13 Feb ,2022	**Sunday**
3rd week **14 Feb- 19 Feb**	Revision of syllabus and class tests